SULP JUNIOR & PRIMARY PACKAGE OPTIONS, PRICES AND HOW TO ORDER

TO FIND OUT OPTIONS AND PRICES click on the coloured boxes below or scroll down – or you can print off the price list.

If you already have a package and are looking to add to what you have already, you can buy any of the items separately for the prices quoted in the pricelist – if you can't see what you're looking for or need any help or advice please email enquiries@wendyrinaldi.com

Click here to return to junior resource descriptions.

INDEX



TO ORDER please email <u>orders@wendyrinaldi.com</u> with full address and telephone number, the name job title and email address of the person who will be using/supervising the programme and the order code (B1 etc.)

Please read our terms before placing your order.

SULP JUNIOR PACKAGES

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Please read our terms before placing your order. Delivery £10 per order code

B1 SULP JUNIOR PROGRAMME SETS 1 AND 2.

Comprises the set 1 and set 2 manuals, the lesson planner with lesson record sheets, all the set 1 and Set 2 picture plays and extra stories, sets 1 and 2 printable posters (includes a school licence), junior monster pack. **Price**: £960

Add £150 if you would like the assessment.

Add £29 if you would like an animation (bespoke reminder for smartphones/tablets; whole school license) Add £95 if you would like the online introductory training for 2 people (including a manager) or see the other training options on page 4 of this document.

B2 BEST JUNIOR STARTER.

Comprises the set 1 manual, the lesson planner with lesson record sheets (pack 40), the set 1 picture plays and extra stories, set 1 printable posters (includes a school licence), junior monster pack, online/phone tutorial for 2 (45 mins).

Price: £690

Add £150 if you would like the assessment.

Add £29 if you would like an animation (bespoke reminder for smartphones/tablets; whole school license)

B3 BUDGET JUNIOR STARTER.

Comprises the set 1 manual with set 1 picture plays, the lesson planner with lesson record sheets (pack 20), set 1 printable posters (includes a school licence)

Price: £350

Add £150 if you would like the assessment.

Add £95 if you would like the online introductory training for 2 people (including a manager) or see the other training options on page 4

B4 RECORD SHEETS

You receive record sheets with the lesson planner and with the assessment but you can buy more when you run out for the prices below

A4 ASSESSMENT BOOKLETS: £39 (pack of 20) £89 (pack of 50) A4 LESSON RECORDS: £29 (pack of 20) £65 (pack of 50)

B5 SET 2 ONLY

It is recommended to use set 1 before or in parallel to set 2 but if you already have set 1 and are looking to buy set 2 only, the price is £350

SULP PRIMARY PACKAGES (INFANTS & JUNIORS)

Please note that the primary packages include infant and junior resources; Click here for the junior resource descriptions. Click here to return to infant resource descriptions. Please note that once back on the website you can access all the SULP resources on the SULP dropdown menu at the top of each page on the website – place your mouse over the purple SULP box at the top of whichever page you are on and then click what you'd like to see on the menu.

TO ORDER please email <u>orders@wendyrinaldi.com</u> with full address and telephone number, the name /job title and email address of the person who will be using/supervising the programme and the order code (P1 etc.) Please read <u>our terms</u> before placing your order. Delivery is £10 per order code

P1 SULP PRIMARY PROGRAMME SETS 1 AND 2

Comprises the set 1 and set 2 manuals, the lesson planners (one for infants, one for juniors) with lesson record sheets, all the stories and picture plays, all the printable posters (infants and juniors), junior checkouts and takeaways, all the talking pictures and junior monster pack.

Price: £1350.

Add £150 if you would like assessment.

Add £55 if you would like 2 animations (one for infants; one for juniors)

Add £190 if you would like the books for families with children aged 3 – 6 (sets 1 and 2)

Add £95 if you would like the online introductory training for 2 people (including a manager) or scroll down to see the other approved training options

If you would like the SULP puppets please email enquiries@wendyrinaldi.com for the puppet pricelist

P2 BEST PRIMARY STARTER.

Comprises the set 1 manual, all the set 1 stories and picture plays, the lesson planners (one for infants, one for juniors) with lesson plan record sheets, all the set 1 printable posters (infants and juniors), set 1 junior checkouts and takeaways, set 1 talking pictures, junior monster pack and introductory online/phone tutorial for 2 people (45 mins).

Price: £950

Add £150 if you would like assessment.

Add £55 if you would like 2 animations (one for infants; one for juniors)

Add £150 if you would like the books for families with children aged 3 - 6 (set 1)

If you would like the SULP puppets please email enquiries@wendyrinaldi.com for the puppet pricelist

P3 BUDGET PRIMARY STARTER.

Comprises the set 1 manual with the original stories and picture plays; the lesson planners (one for infants, one for juniors) with lesson plan record sheets, all the set 1 printable posters (infants and juniors), .

Price: £590

Add £95 if you would like the lesson planners (infants and juniors) and record sheets

Add £150 if you would like the assessment.

Add £150 if you would like the books for families with children aged 3-6 (set 1)

Add £95 if you would like the online introductory training for 2 people (including a manager) or scroll down to see the other approved training options

P4 RECORD SHEETS

You receive record sheets with the lesson planner and with the assessment but you can buy more when you run out for the prices below

A4 ASSESSMENT BOOKLETS: £39 (pack of 20) £89 (pack of 50) A4 LESSON RECORDS: £29 (pack of 20) £65 (pack of 50)

P5 SULP PRIMARY SET 2 ONLY

It is recommended to use Set 1 before or in parallel to Set 2 but if you already have Set 1 and are looking to buy set 2 only, the price is £550

APPROVED SULP TRAINING

SULP is written to enable you to use it without training but just about everyone says that the training sessions Wendy provides help them to get the most from the resources. You may have the opportunity to work alongside others who have used the programme previously, and this can be helpful, however it's recommend that you have some form of training with Wendy herself because, as author and founder, she can update you on the latest developments in terms of practice and research and you can check vour understanding on how best to implement the programme with her - or if you trained a while ago it may be time for an update! Further, sometimes Wendy trains staff who have been misinformed by feedback or 'cascading' perhaps from other members of staff who previously attended training - it can be a little like 'Chinese Whispers!' Sometimes staff share their own implementation of the programme and this may be different to how the programme was conceptualised and also different to the implementation that has been researched and proven to be effective – so it's definitely worth having some time with Wendy, even if it's just a short online/phone session. Having said that there's nothing like 'in person' training, so if your budget allows for the SULP in an afternoon or short day training, described below, this is recommended. Alternatively, the practical study days (also described below) includes SULP and there was excellent feedback on the days Wendy presented in 2017 so she will be presenting them again (with a few tweaks!) in different parts of the country - you can email to check if there's one coming up near to you. One of the tweaks is that numbers are now capped at around 15 to enable more practical activity and small group discussion. Books to try are alos now included in the study day fee. Below are the options for training - prices to suit all budgets. You will receive an attendance certificate to show that you have received approved training with the author. Please note that the only approved training is that provided via Wendy's website as listed below.

Online introductory or 'check your understanding' session. Price £95

This is for two people, including a manager, as Wendy will help you to see how you can eventually use the programme to benefit all the pupils in the school as well as those who have special needs. She will guide you through the nuts and bolts of the programme and cover the elements that are important for effectiveness. If your nline connection is poor you can have a loudspeaker phone session instead.

SULP in an afternoon: introduction and practical demonstrations of set 1. Price from £690 plus mileage, subject to location and availability – please email enquiries@wendyrinaldi.com to check. This session is for up to 10 people at your school or health clinic and covers the Set 1 programme, including social communication and friendship. A follow up session on set 2 can be booked at a later date. Afternoon sessions on Pragmatics (Inference and Language Organisation) or GIGIA Maths and Science are also available.

Paired/trio training: SULP short day course. Price: £350 for two people; £490 for three.

All the SULP short day courses are held at Wendy's office near Guildford Surrey. They include demonstrations from sets 1 and 2, including social communication, friendship, self esteem and emotion.

Practical Study Days: Social Communication, Social Understanding, Learning and Wellbeing
The practical study day consists of a series of practical tutorials based upon Wendy 's work as a
therapist and researcher in education with children and teenagers. It is open to SENCos, specialist
teachers, educational psychologists and speech-language therapists working with children at primary
and secondary school who have special needs – from those with specific needs such as ASD or specific
language/learning difficulties to those with more general learning difficulties. Please note that teaching/therapy
assistants and apprentices should attend with their SENCo or mentor/Speech-Language Therapist.

The tutorials include illustrations from Wendy's published work with 'books to try', together with ideas that teachers, health professionals and their assistants can use to develop their practice generally. Topics include social communication and social understanding; friendship; self esteem; emotional understanding and communication; inference; language organisation for getting your ideas and feelings across effectively. A final lecture looks at how to help children with special needs develop a better understanding of subjects such as Maths and Science. Please email enquiries@wendyrinaldi.com for a description of lectures, prices (half day, full day or two day attendance) dates and venues.

TERMS & CONDITIONS

Please read before placing your order. Payment of your invoice confirms that you have read and agree to these terms.

- The training is the intellectual property of Dr Wendy Rinaldi, as are the books. The sale of Wendy's books and training are on condition that should you wish to help other schools or services to implement her resources, you will need written permission from Dr Rinaldi.
- 2. Delivery is with a next day courier service your books will need to be signed for. Books are delivered on weekdays only in term time unless otherwise agreed
- 3. Books are printed to order on receipt of payment you receive a proforma invoice on placing an order and when this is settled your books are printed and bound. If paying with school/authority cheque or electronic transfer you should allow up to 10 working days for delivery from receipt of payment. If paying by personal cheque please allow 25 working days from receipt of payment. Puppets are handmade to order and you will be advised of a delivery timescale by email when your order is received. You can check the progress of any order by telephoning 01483 268825 or emailing orders@wendyrinaldi.com.
- 4. Payment can be made by cheque, made payable to Wendy Rinaldi, or by electronic transfer on written application by email to enquiries@wendyrinaldi.com. We can only accept payment in sterling. You will find the currency converter on the ordering drop down menu at the top of each page on the website.
- 5. As specialist materials, printed to order, books by Wendy Rinaldi are **not** refundable or returnable. We will help you as much as we can so that you are as sure as possible before your order and you can book a call with the author at orders@wendyrinaldi.com.
- 6. If your books are damaged in transit we will replace them if you contact us on the day of delivery. Please make sure you open your parcel as soon as you receive it.
- 7. Delivery prices quoted are for UK addresses only. Email enquiries@wendyrinaldi.com for the overseas customers price list.
- 8. Books are VAT zero rated. The talking picture books and puppets are subject to VAT at the standard rate. VAT will be added to your proforma invoice if applicable at the time of ordering.
- 9. All books and puppets are the intellectual property of Wendy Rinaldi and are protected by copyright law.
- 10. Training in programmes such as SULP and GIGIA has been shown to be more effective if a manager (e.g SENCo, Head or Deputy Head) attends and when you book training you should therefore include someone from the management team who can oversee the smooth running of the programme (this person may or may not be involved in the delivery of the programme) and its development within the school/service as a whole. Training dates are agreed on receipt of payment; full terms for training are emailed prior to booking.
- 11. Wendy Rinaldi is a registered trade name.

OTHER RESOURCES YOU MAY FIND HELPFUL

If you are looking for resources to develop children's vocabulary and word finding (for spoken and written language) Wendy's new resource *The Words Store* may be of interest. This comprises a puppet, Peter Pockets, a manual explaining the research and principles underpinning the resource, a games book and electronic word files with a school/ health service licence to print. Prices start at £150.

SULP includes understanding and use of language relating to semantics (knowledge of meanings where there is a direct correspondence between what is said and what is meant) and pragmatics (language in context). Wendy has written two other pragmatic language schemes suitable for pupils from around age 8 (or 10/11 if they have mild to moderate learning difficulties). On the comprehension side there's the assessment **Identifying Difficulties with Inference** and the accompanying teaching resource **Into Inference**. On the expressive side **Language Choices** is about organisational language — expressive yourself clearly and coherently when there's a lot to say! It includes an assessment and teaching programme.

All of these resources can be found on the resources drop down menu at the top of each page of the website – look for the purple buttons! Place your mouse over the one that says resources and click on the one you want to look at.

Note that once back on the website you can return to any of SULP pages on the SULP dropdown menu at the top of each page on the website – place your mouse over the purple SULP box at the top of whichever page you are on and then click what you'd like to see on the menu.